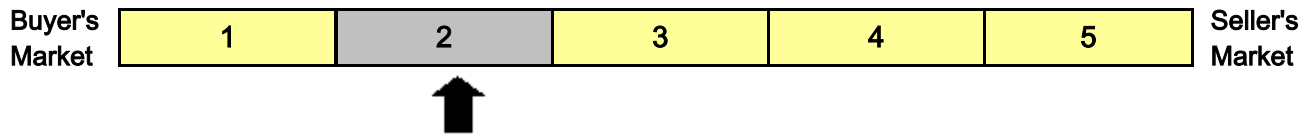


## Fauquier County, VA



### Labor Market :

In the first two months of the second quarter, 291 jobs were added to the payrolls of Fauquier County. As a result of these new jobs, the average monthly unemployment rate fell from 2.6% during the first quarter to 2.4% for April and May. The strong employment climate may help to create demand for home purchases. Favorable mortgage rates should augment this trend.

### Housing Market :

	Q1' 07	Q2' 07	Q3' 07 (Forecast)
Average Price	\$422,400	\$431,600	↑
# Homes on the Market *	808	1,076	↓
# Homes Sold **	160	189	↔
# New Homes Built	83	83	↔
Avg # of Days on Market	99	107	↑

\* Available as of Jun. 30, 2007.

\*\* May not add to total of zip codes.

### Data by Zip Codes for Q2 2007

Zip Code	Average Price	Price Change ****	Total # Homes Sold (Quarter)	% Change in # Homes Sold ****	Average Days on Market	% of Asking Price (Sold/Original List Price)
20115	\$463,100	-2.09%	8	-76.47%	92	95.0%
20119	\$551,700	28.33%	9	12.50%	160	86.9%
20137	\$630,000	-2.57%	5	-16.67%	134	87.3%
20144	\$695,100	-78.83%	3	-25.00%	103	95.7%
20184	\$731,800	-89.08%	3	200.00%	295	86.2%
20186	\$424,000	0.95%	52	-17.46%	79	93.8%
20187	\$458,200	-20.17%	44	-24.14%	95	90.3%
20198	\$450,300	-63.56%	3	-40.00%	240	86.4%
22639	\$567,000	-7.35%	3	50.00%	168	90.5%

\*\*\*\* % Change of current quarter compared to the same quarter to year ago.

## Fauquier County, VA

### Data by Zip Codes for Q2 2007

Zip Code	Average Price	Price Change ****	Total # Homes Sold (Quarter)	% Change in # Homes Sold ****	Average Days on Market	% of Asking Price (Sold/Original List Price)
22643	\$1,500,000	31.29%	1	-50.00%	10	100.0%
22712	\$297,400	-3.66%	37	-19.57%	139	91.8%
22720	\$452,000	-25.58%	5	150.00%	104	88.3%
22728	\$327,500	-29.66%	2	-77.78%	37	93.7%
22734	\$256,500	-18.10%	6	-33.33%	73	89.8%
22742	\$416,800	-4.21%	5	-16.67%	90	97.7%
OTHER	\$391,800	-40.20%	3	-50.00%	59	94.6%

\*\*\*\* % Change of current quarter compared to the same quarter to year ago.